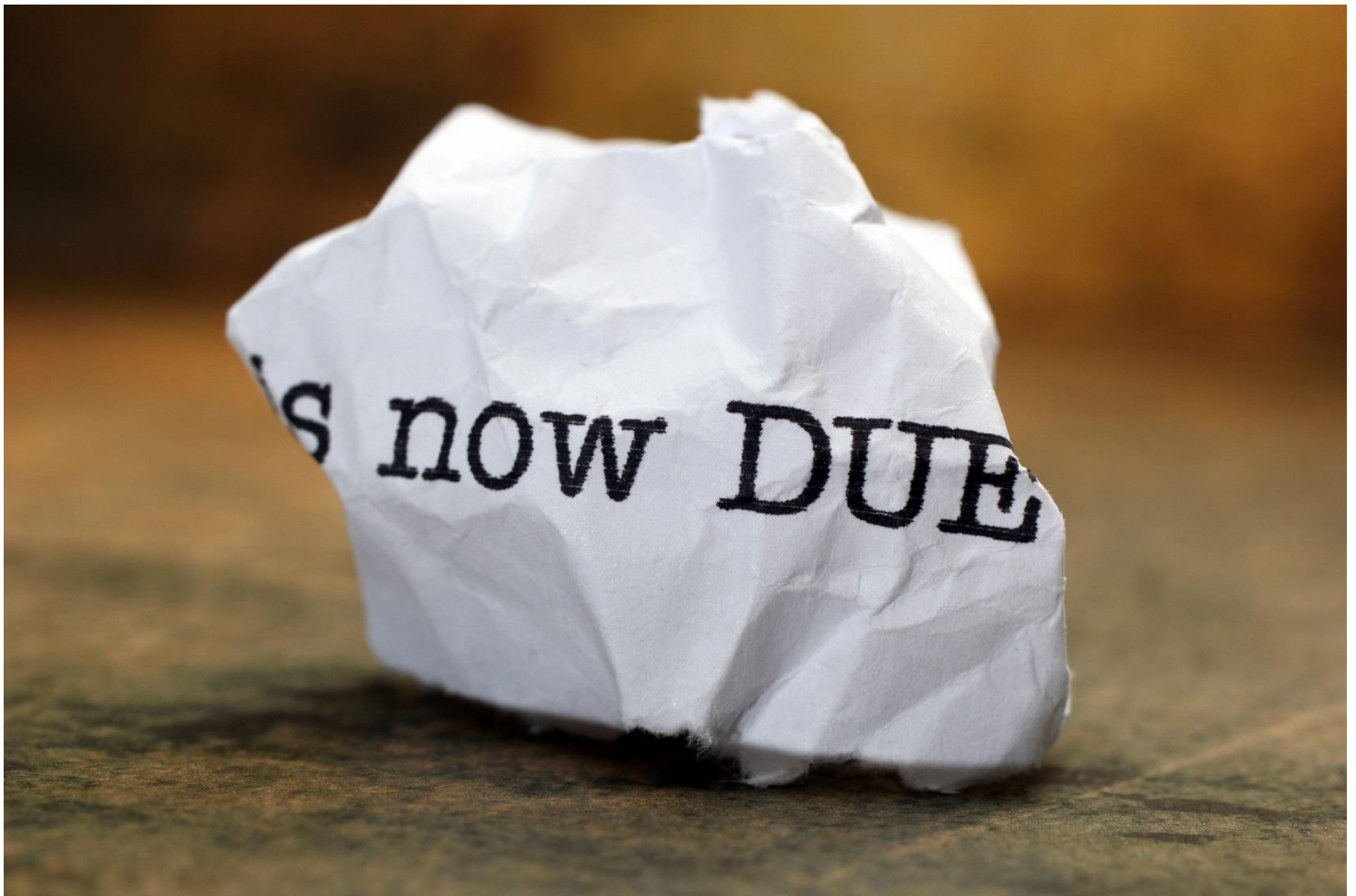


# Debt Recovery Services

Driven by results

 Shulmans<sup>LLP</sup>



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## Introduction

Our specialist debt recovery team takes a holistic approach to the analysis and recovery of money that is owed to you by your clients and customers. We use a wide range of proven strategies and the latest technology to ensure recovery rates reach their optimum level.

We can also work with you to improve the long-term efficiency and effectiveness of your business by implementing new business processes and terms of engagement. Improvements that are likely to result in the reduction of overdue monies on your sales ledger as well as increasing the likelihood of successful recoveries of debt in the future.

In February 2015, our debt recovery team was awarded the national 'Legal Team of the Year' accolade at the CICM (Chartered Institute of Credit Management) British Credit Awards.

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## Our Services

Our team can provide expert assistance in the following areas:

- **Cashflow management:** we will design a more efficient debt recovery strategy for you to ensure effective cashflow for your business.
  - **Credit management:** we provide a range of options to help you trade more successfully.
  - **Bespoke pricing and workflow:** we will work with you to identify your debt recovery issues and objectives and a pricing model which works for you. We will then design a process that fits precisely with your business and objectives. Examples include:
    - Issuing pre-legal letters before action
    - Issuing court proceedings
    - Management of court proceedings
    - Tracing and profiling debtors
    - Full collections service
    - Enforcing judgments
    - Possession litigation, including orders for sale
  - **Bankruptcy and Insolvency:** when faced with financial difficulty – whether as a result of pressure from your creditors or as a result of your customers owing you money (or both) – we provide quick and commercial advice and support to protect your interests. Examples include issuing bankruptcy petitions, winding-up petitions and statutory demands.
  - **Effective and proactive credit control:** we will partner with you on a consultancy basis to review business processes and ensure that you have sound terms of business and the right credit risk policy in place, to avoid bad debt arising in the first place.
  - **Debtor research and reports:** we will find out in advance as much information about your debtor as possible, so you can make an educated decision as to whether or not to pursue debt.
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## Testimonials

“Our debt recovery partner of choice is Shulmans LLP. We find that their working practices provide us with the results we would expect from a dynamic top 200 law firm.

Recently, we have been provided with access to their recently enhanced online facility which has taken the service to another level for us. We have also seen the introduction of some reporting platforms, which we believe will soon be available online.

We consider our relationship with Shulmans to be both personable and highly professional and look forward to developing the partnership further.”

– Olivia Blythe, Senior Management Accountant, Trust Inns Ltd

“To ensure that our services are kept to the optimum level, we need a debt recovery partner who understands the technicalities of what is required to support us and who smoothly integrates with our in-house processes. Shulmans' debt recovery team consistently achieves both of these objectives and have proved that they have high levels of expertise in this type of work.

We are pleased to have found a partner with whom we are confident and can trust to provide the best possible outcome in all cases.”

– Joanna Melling, Credit Manager, Whittle Jones Chartered Surveyors

“Our clients expect a professional, credible service from us and one of the key elements to this is ensuring debt levels are kept to a minimum and cashflow performs at its optimum level. The debt recovery service provided by Shulmans LLP helps us to achieve these objectives and proves that they understand our business model and what is required for us to maintain service levels to our clients.”

– Christine Pugh, Director, Allerton Property Management Ltd



## Your team

For further information,  
or to arrange a meeting,  
please contact a  
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